

Supply Chain Engagement



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Today's Presentation

- Summary of supply chain engagement
- Localism
- Current market practice
- YORscep – what we do and where we aim to be
- What can you do?
- Any questions



Summary

- When we are talking about supply chain engagement, we are talking about how sub contractors are identified and selected to carry out packages of work for the main or tier 1 Contractors of public sector projects.



Summary

Supply chain engagement is important

- Gives SME's and new sub contractors opportunities to develop
- Helps to distribute more of the “local pound” among local suppliers and SMEs
- Increases localism
- Reduces bottlenecks



Localism

- To purchase goods or services from the same town, city or region as the buying organisation. This keeps the currency in the local geographic economy.



Localism - Benefits

- Creates growth in the local economy
- Reduces Carbon Footprint
- Greater control and visibility
- Creates community feel-good factor
- Good example to other regions and those in the region



Market Practice

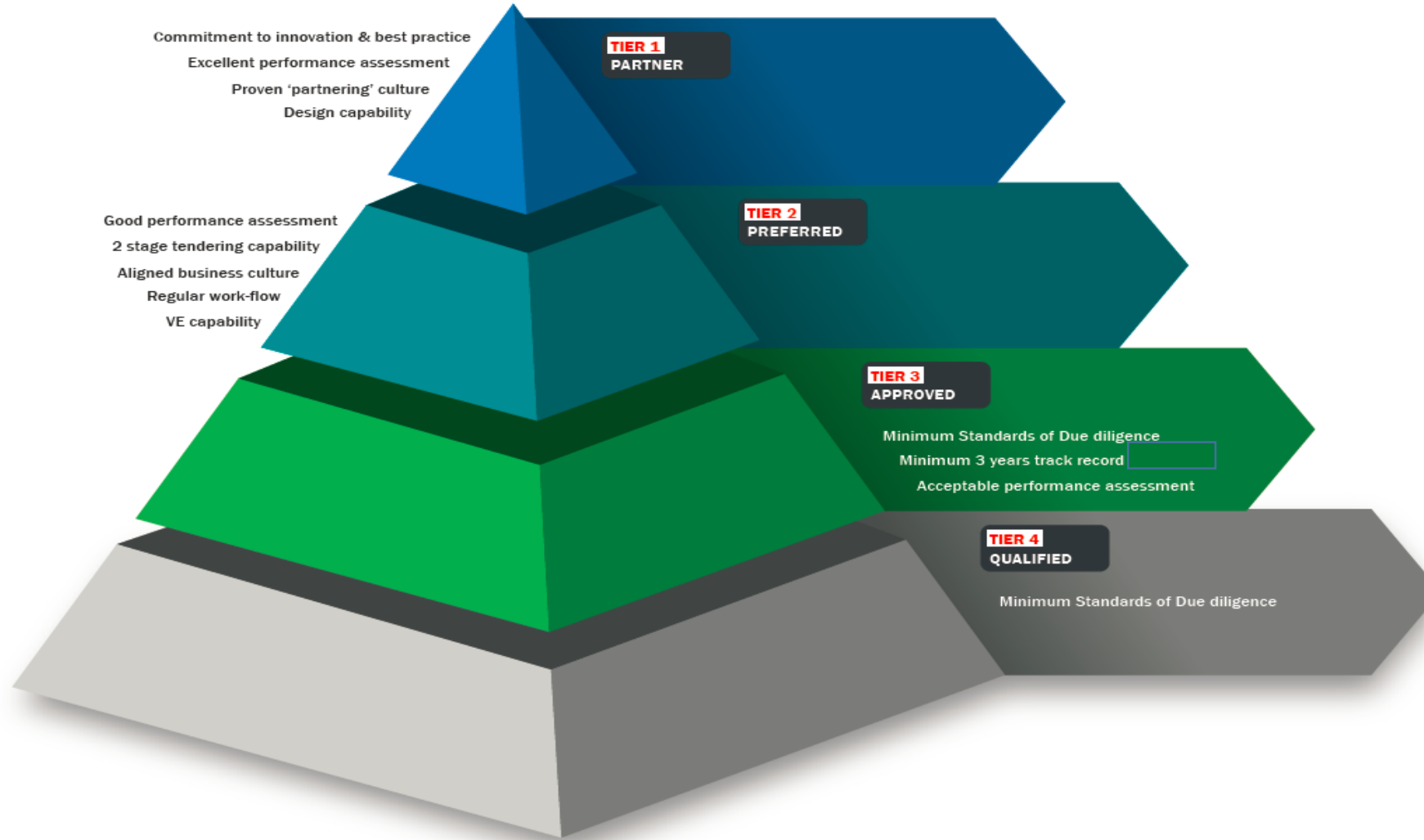
YORbuild contractors - general practice for selecting sub-contractors

The following example provides a flavour of current market practice

- The current 'standard' process for selecting sub contractors is from an approved list or a tiered approach
- Contractors do not ordinarily have time during the tender process to fully engage with new unknown sub contractors
- The process is very much main or tier 1 contractor driven



Market Practice – Tiered approach





Market Practice – Approved list

- Health and Safety Certificates
- ISO standards
- Trade Certificates
- References
- Performance reviews



YORscep – What is it?

The YORhub SCEP (Supply Chain Engagement Programme) is for any business interested in supplying construction services or goods to the YORhub Frameworks

- Contractors, including subcontractors
- Materials suppliers
- Other construction service providers



YORscep - Aims

- Sub-Contracting opportunities
- Reducing barriers to tender
- Access to pipelines
- SCEP events – Meet the Buyer
- Increase local expenditure
- Grow the supply chain



YORscep – Members

- Notification of new projects on the YORhub members' site
- Exclusive project briefings and Meet the Buyer events in all 4 regions of the YORhub frameworks
- Online networking with main contractors
- Online networking with clients and end users
- Raising company profile



YORscep – Events and Training

- The SCEP hosts 2 member only Meet The Buyer events throughout the year at venues in all sub regions of the YORhub frameworks as specific project opportunities arise.
- The SCEP hosts training to help members evolve and be better equipped to tender for packages of work.



YORscep - Innovation

New website development

- Fresh, easy to use design
- More effective notification of opportunities
- Improved back office facilities
- Greater tier one involvement



What can clients do?

- Identify packages of work within their schemes
- Encourage engagement with local supply chain
- Allow time for contractors to utilise the SCEP
- Advertise and spread the word about the SCEP



Questions